

Rosetree Consulting
Agricultural • Environmental

Job Title:	Agricultural Consultant	Job Category:	Field Staff
Position Type:	Full Time	Travel Required:	Company vehicle provided Very limited overnight travel
Job Description			
ROLE AND RESPONSIBILITIES (PERCENTAGES ARE ANNUAL, NOT SEASONAL) Full Service Consulting (50%) <i>Servicing ~ 10,000 acres/year</i> - Scouting fields during critical growth stages to determine pest populations and severity of infestations (identifying common weeds, insects and diseases in corn, soybeans and alfalfa). - Provide education around, and written reports about, findings and mitigation actions to clients - Obtain soil tests from ½ of client acreage each fall - Perform manure and in-season plant tissue testing, as necessary, to fine tune annual fertility plans and ensure regulatory compliance for client base - Provide education and support to clients who are interested in Precision Ag implementation - Meet with clients annually and develop crop management reports detailing fertility and pesticide recommendations for the upcoming growing season Soil Testing Services (35%): <i>Servicing ~ 10,000 – 15,000 acres/year (beyond Full Service Consulting Client Base)</i> - Obtain soil tests from ½ of client acreage each fall - Meet with clients annually and develop crop management reports detailing fertility and pesticide recommendations for the upcoming growing season Project Management and Other Duties as Assigned (15%): - Support colleagues and company, when needed, on Precision Agriculture, Mapping, Regulatory Planning/Recordkeeping/Data Collection, and Project Management - Represent the company at field days, continuing education events, seminars, etc. PERSONAL CHARACTERISTICS NEEDED FOR SUCCESS Communication & Relationship Building: Develop and maintain positive working relationships with clients, prospective clients, and industry partners Service Mentality: Add value to client relationships through responsive customer service, knowledge sharing, and flexible thinking Self-Motivation & Accountability: Ability to prioritize workload and provide regional services with integrity under limited supervision EDUCATION Individuals possessing degrees (B.S., M.S.) in agriculture sciences and/or soil sciences are preferred Highly qualified candidates will have passed their Certified Crop Adviser (CCA Exam)			

*Employee must agree to live in the region serviced by the position
during their employment with Rosetree Consulting, LLC*